## FLORIDA LURES THE MOTORIST SOUTH

### Thousands Leave for 'the Land of Perpetual Sunshine.'

When the Mrds fly southward thouands of motorists start from the wintry North and follow them to "the Land of Perpetual Sunshine." Some start in the

n to Augusta.

Motorists who arrive in Augusta from ken, Columbia, Camden and points rih can continue down the coast on ostly good roads through Waynes-ro, Sylvania and Springfield to Savan-

The only bad piece of road from Savannah to Jacksonville is from the terry landing at St. Mary's River through the woed toward Yulee. This stretch is about eight miles long and apt to be rough.

From Jacksonville down along the east coast the roads are all hard surfaced with long stretches of brick that the property wine feet wide. There are also

east coast the roads are all hard surfaced with long stretches of brick that are only nine feet wide. There are also a great many depressed culverts which make it necessary for motorists to drive at a reduced speed and use caution.

There is a good road from Jackson-ville through Green Cove Springs and Pelatta. There is only one transpeninsula route that is all good from the east coast to the west coast. This starts at Daytona, running west through De Land, Orlando, Kissimmee, Auburndale, Lakeland and Plant City to Tampa. With the exception of a few short stretches the entire east coast to Macon and about eighteen miles below Macon is hard surfaced and in good condition.

Motorists going down the interior route from Greenville who desire to so direct without going into Atlanta can continue due south from Atlanta can continue due south from Atlanta can continue due south from Macon south, via the Waycross route. There is a good route to Waycross. But from there on it is atrogious. It is preferable when going south from Macon to go through Valdosts, Madison and Live Oak, where a fair connection can be made through Lake City to Jacksonville, or te continue south from Live Oak through Springfield, Gainesville, or the continue south from Live Oak through Springfield, Gainesville, or the continue south from Live Oak through Springfield, Gainesville, or the continue south from Live Oak through Springfield, Gainesville, or the continue south from Live Oak through Springfield, Gainesville, or the continue south from Live Oak through Springfield, Gainesville, or the continue south from Live Oak through Springfield, Gainesville, or the continue south from Live Oak through Springfield, Gainesville, or the continue south from Live Oak through Springfield, Gainesville, or the continue south from Live Oak through Springfield, Gainesville, or the continue south from Live Oak through Springfield, Gainesville, or the continue south from Live Oak through Springfield, Gainesville, or the continue south from Live Oak through Spring

information on Southern touring can be obtained at the Bureau of Tours of the Automobile Club of America.

### FIELDS JOINS THE CHALMERS COMPANY

Arthur E. Barker, vice-president of the Chaimers Motor Car Company, has announced the appointment of J. E. Fleidg as director of sales for Chaimers cars. Mr. Fields comes to the Chaimers organization with a long and valuable experience in the distribution of motor cars.

It is an interesting coincidence that Mr. Fields began his automobile career with the car of which he now assumes the sales management.

### **MERCER ANNOUNCES NEW SIX CYLINDER**

A rumor that has persisted for some time has finally been confirmed in the announcement by the Mercer Motors Company of Trenton, N. J., that it is now building cars equipped with six cylinder engines as well as with the four cylinder engines which it has built for so many years.

The qualities which have long identified Mercer as one of America's greatest road cars have been incorporated in a six cylinder car of surprising flexibility and amazing smoothness.

### New Winton Sport Sedan

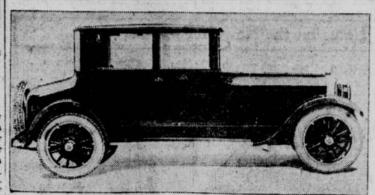


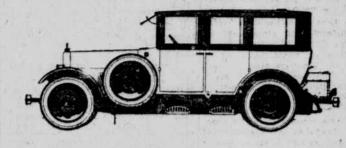
## **BODY BUILDERS TO** HOLD EXHIBITION

New Designs to Be Shown Coincident With Big Show.

Keeping step with the giant industry of which they are so important and necessary a part, the motor car body builders of America are prepared for

## New Paige 6-66 Coupe





The New 1923, 5-Passenger

# HAYNES 55

SPORT SEDAN

The innovation of six cord tires and tubes, six disc wheels, bumpers front and rear, sun visor, trunk and glistening protection bars as part of the original equipment of an enclosed car, has here produced a sport se lan of instant and enduring appeal to those who love motoring in its most movern interpretation.

HAYNES AUTOMOBILE CO. OF N. Y., INC., 1715 Broadway, New York City.

I. C. KIRKHAM SALES CO.; BROOKLYN, N. Y. WAKER MOTOR CAR COMPANY, JERSEY CTTY, N. J.

ULRICH, WIESENDANGER, -

SHERMAN P. BUNKER, ROCKVILLE CENTRE, L. 1.

J. J. LINDEMAN, FLUSHING, L. I.



## Its Body Is as Sturdy as Its Chassis

car depends not only upon the de-pendability of the chassis but upon the durability of the body.

In the Special-Six Sedan, Studebaker offers an admirable coordination of these vital requirements.

Stop in at our showroom and see this Sedan. Stand off and get a three-quarter view of it. Note its striking beauty. Step inside and relax in the nine-inch seat cushions. Note the great roominess and the completeness of the equipment.

Take a ride behind its 50-horsepower motor. Try the wheel your-self. Put it to any test—every test. Try its acceleration, speed, power. Ask yourself if you ever handled a car that steers so easily—that responds so satisfactorily with just what you want, when you want it.

Lasting satisfaction with a closed baker skill and craftsmanship which have been developed through more than two generations of vehicle build-ing. Highest grade of materials and workmanship have produced a body as beautiful as it is enduring.

Our closed car booklet will give you an insight into the methods that have made Studebaker bodies the standard of quality-we have a copy for you.

This Sedan is a good investment because of the saving in the initial outlay and the moderate cost of

maintenance. The price is possible because Studebaker builds three distinct models with only one manufacturing and marketing cost and because middlemen's profits are virtually

eliminated. The name Studebaker stands for stability of body as well as chassis.

The body is a product of Stude-

LIGHT-SIX	SPECIAL-SIX	BIG-SIX
5-Pass., 112' W. B., 40 H. P.	5-Pass., 119° W. B., 50 H. P.	7-Pass., 126" W. B., 60 H. P.
Roadster (3-Pass.) 975 Coupe-Roadster (2-Pass.) 1225	Roadster (2-Pass.)1250 Roadster (4-Pass.)1275	Touring \$1750 Speedster (4-Pass.) 1835 Coupe (4-Pass.) 2400 Coupe (5-Pass.) 2550 Sedan 2750

THE STUDEBAKER CORPORATION OF AMERICA

STUDEBAKER

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THIS IS

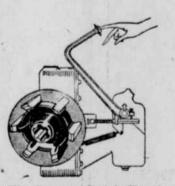
YEAR



## For Cold Weather Motoring Confidence

The Buick Seven Passenger Touring-\$1435

fidence to cold weather motoring.



The Famous Buick Clutch

Afinger's pressure disengages the Buick clutch, yet the clutch is always positive in its action. The clutch in all models has a drop forged hub with a ground bearing surface.

The Buick Line for 1923 comprises Fourteen Models:

Fours 23-34 . . . Sixes 23-44 . . . \$1175

Pioneer Builders of Valve-in-Head Motor Cars Branches in All Principal Cities - Dealers Everywhere - \$865 23-35 - - - \$885 23-36 - - - \$1175 23-37 - - - \$1395 23-38 - - - \$1325

particular, the traditional Buick excellence.

afford a snug comfort against storm and cold.

On winter roads, the abundant power and smooth riding of

the Buick seven passenger touring car gives a new con-

Close fitting storm curtains, provided with the special Buick

weather strip to seal the joints, and that open with the doors,

The long wheel base and the rear cantilever springs with a

suspension insure easy riding, made luxuriously com-

fortable by the wide, deeply upholstered seats. Every con-

venience for effortless driving is at the driver's hand.

Standard appointments include such refinements as sun

The seven passenger touring car maintains, in every

BUICK MOTOR COMPANY, FLINT, MICHIGAN

23-47 - - - \$1985

visor, windshield wiper and rear vision mirror.

23-45 · · · · 1195 23-41 · · · 1935 BUICK MOTOR COMPANY

Gildden Motor & Supply Co., 239 West 58th St. 2468 Grand Concourse. 948 Southern Boulevard. RICHMOND, and County Bulck Co.

New Brighton, N. Y.

NEWARK

23-54 - - - 1625 23-55 - - 1675

When better automobiles are built, Buick, will build ? hem